

PHYSICIAN ADVISOR CLINICAL DOCUMENTATION & INTEGRITY INSTITUTE (PAC-CDI) SYLLABUS

P.O. Box 10530
Jackson, MS 39289
Phone: 740-968-0472, Fax: 769-208-8613
www.AIHCD.org

Physician Advisor Clinical Documentation & Integrity Institute (PAC-CDI) - Syllabus

The Physician Advisor Clinical Documentation & Integrity Institute (PAC-CDI) offers a comprehensive certification program designed to enhance the expertise of healthcare professionals in the realm of Clinical Documentation Improvement (CDI). This meticulously structured course, led by Dr. Keith Stokes, provides a deep dive into the essential aspects of CDI, emphasizing the critical role that accurate and thorough documentation plays in optimizing patient care, ensuring compliance, and improving the financial efficacy of healthcare services.

Throughout the course, participants are introduced to the foundational principles of CDI, starting with the basics of accurate documentation and progressively delving into more complex topics such as regulatory requirements, the impact of documentation on patient outcomes, and the integration of advanced technology in the documentation process. The curriculum is designed to equip healthcare professionals with the skills necessary to navigate the intricacies of medical coding and billing, manage risks, and adhere to the stringent compliance standards set by healthcare authorities.

Key components of the program include practical strategies for enhancing documentation, the role of CDI in quality improvement, and the use of data analytics to assess and guide CDI initiatives. Participants also learn about the significant impact of effective communication among medical staff and the importance of engaging physicians in the CDI process to foster a collaborative approach to patient care.

The course addresses the evolving nature of CDI, preparing participants for future trends and technologies that are expected to influence the field. It emphasizes the importance of continuous learning and adaptation to maintain high standards of documentation that meet both current and emerging healthcare demands.

By the end of the program, participants are not only prepared to take on roles as CDI specialists but are also equipped to serve as leaders and educators within their organizations, promoting best practices in clinical documentation that enhance patient outcomes and operational efficiency. This certification program is pivotal for those looking to make significant contributions to the field of healthcare through improved clinical documentation practices.

Summary of PAC-CDI Session 1:

Session one of the Physician Advisor Clinical Documentation Improvement Integrity Institute (PAC-CDI) focuses on the significant role of clinical documentation specialists in healthcare reform and reimbursement processes. Dr. Keith Stokes, a seasoned physician with extensive experience in clinical documentation, leads the session. His background includes roles as a clinical medical director and hospital chief of staff, with a specialization in utilization management and clinical documentation improvement.

Objectives Covered:

1. **Understanding Clinical Documentation:** The session aims to identify the true essence of clinical documentation, improvement, and integrity, highlighting its importance beyond just reimbursement purposes.
2. **Role of Clinical Documentation in Healthcare:** The discussion emphasizes defining the broader role of clinical documentation in the context of healthcare reform, ensuring a comprehensive understanding that extends beyond fiscal implications.
3. **Evolution of Medical Business Practices:** Communicates the transformation of the business aspect of medicine, particularly from a reimbursement perspective, to appreciate the shifts in healthcare funding and administration.
4. **Impact of Performance-Based Initiatives:** Explores how pay-for-performance and medical necessity initiatives are reshaping healthcare, focusing on their direct influence on medical practices and documentation standards.
5. **Promotion of Record Completeness and Accuracy:** The goals of clinical documentation are outlined to include ensuring record accuracy, completeness, and compliance with medical necessity, all aimed at supporting precise diagnostic and procedural coding and proper risk assessment.
6. **Education and Communication Enhancement:** Stresses the need to develop and deliver targeted education to healthcare providers and staff involved in patient care, aiming to improve documentation that reflects evidence-based outcomes and process efficiencies.

These objectives align with the overarching theme of enhancing clinical documentation to ensure it accurately reflects patient care and complies with evolving healthcare standards.

Summary of PAC-CDI Session 2-1:

Session 2-1 of the Physician Advisor Clinical Documentation Improvement Integrity Institute (PAC-CDI) delves into the intricacies of the International Classification of Diseases (ICD) and the development of its 10th version (ICD-10). The session, devoid of financial disclosures from Dr. Stokes, explores the evolution and application of ICD-10, particularly in relation to Diagnosis Related Group (DRG) assignments under CMS and MS-DRGs. This segment serves as an introductory overview of the historical and practical aspects of disease coding and its implications for clinical documentation and Medicare reimbursement strategies.

Objectives Covered:

1. **Historical Context of ICD:** Explain the development of the International Classification of Disease and the implementation of its 10th version, highlighting its impact on clinical documentation.
2. **Understanding ICD-10 and DRGs:** Differentiate between the general principles of ICD-10 coding and its relationship to Diagnosis Related Group assignments under CMS.
3. **Application of ICD-10 in Case Studies:** Apply general coding guidelines to case studies, recognizing primary and secondary diagnoses, and demonstrating the specificity needed in coding.
4. **Complications and Comorbidities:** Differentiate between complications and comorbidities (CCs) and major complications and comorbidities (MCCs) within the coding system.
5. **Medicare Severity DRGs:** Explain the rationale behind Medicare's decision to implement Medicare Severity DRGs and their role in the Medicare Value-Based Purchasing Initiative.

6. **Comparison of DRG Systems:** Compare the similarities and differences between CMS DRGs and MS DRGs, elaborating on how expansions in the DRG system help explain variations in severity of illness and quality of care outcomes.
7. **Coding and Documentation Guidelines:** Discuss the annual updates to coding guidelines and their significance in maintaining accurate and up-to-date clinical documentation practices.

This session provides a foundational understanding of how disease classifications and coding influence documentation, reimbursement, and overall healthcare delivery.

Summary of PAC-CDI Session 2-2:

Session 2-2 of the Physician Advisor Clinical Documentation Improvement Integrity Institute (PAC-CDI) covers the 2018 guidelines for ICD-10 coding, particularly focusing on code assignment and the clinical criteria that influence these decisions. The session clarifies the criteria for determining principal and secondary diagnoses in clinical documentation, emphasizing the importance of the provider's diagnostic statement in code assignment. This session also highlights the distinctions between principal diagnoses, comorbid conditions, and complications, which are essential for understanding the severity of a patient's illness and the appropriate documentation required during their hospital stay.

Objectives Covered:

1. **Understanding Code Assignment and Clinical Criteria:** Explain the guidelines for assigning diagnosis codes based on the provider's statement, not solely on the clinical criteria used to establish the diagnosis.
2. **Principal Diagnosis Definition:** Define the principal diagnosis as the condition chiefly responsible for a patient's hospital admission and explain how to determine it through clinical assessment.
3. **Significance of Comorbid Conditions:** Clarify what constitutes a comorbid condition, specifically conditions that likely prolong a patient's hospital stay by at least one day.

4. **Identifying Complications:** Discuss complications as events that may be anticipated but are unplanned, and occur during the course of care, affecting patient management.
5. **Documentation of Additional Diagnoses:** Outline the importance of documenting secondary diagnoses that affect patient care, extend hospital stay, or necessitate additional monitoring and nursing care.
6. **Clinical Evaluation and Diagnostic Procedures:** Emphasize the need for accurate documentation of all conditions that require clinical evaluation, therapeutic treatment, or diagnostic procedures during the hospital stay.
7. **Exclusion of Irrelevant Past Diagnoses:** Detail the exclusion criteria for diagnoses that relate to previous episodes and have no bearing on the current hospital stay.

This session is crucial for healthcare providers to understand how to accurately document diagnoses in a way that reflects the clinical reality of the patient's condition and supports the appropriate coding and billing practices.

Summary of PAC-CDI Session 2-3:

Session 2-3 of the Physician Advisor Clinical Documentation Improvement Integrity Institute (PAC-CDI) continues to explore the Medical Severity Diagnosis Related Groups (MS-DRGs) and their connection to ICD-10 coding. The session focuses on documenting uncertain, impending, or threatening conditions, and emphasizes the correct approach to coding such diagnoses. It discusses the impact of principal and secondary diagnoses on DRG assignment and how this affects hospital reimbursement. Additionally, it highlights the importance of capturing and documenting comorbid conditions and complications (CCs and MCCs) accurately to reflect the severity of a patient's condition and resource utilization.

Objectives Covered:

1. **Coding Uncertain Diagnoses:** Understand how to document and code diagnoses that are uncertain at the time of discharge, using terms like probable, suspected, or possible, and how these affect DRG assignments.

2. **Impending or Threatening Conditions:** Learn the correct coding approach for conditions described as impending or threatening, depending on whether they occur.
3. **Understanding DRGs:** Gain knowledge about Diagnosis Related Groups (DRGs), including how they classify patient cases into coherent groups that reflect resource intensity.
4. **Role of Comorbid and Complication Conditions:** Explore how comorbid and complication conditions (CCs and MCCs) influence the classification within DRGs and the importance of documenting these accurately to demonstrate the severity of illness.
5. **Documenting Chronic and Acute Conditions:** Discuss how both acute and chronic conditions should be documented, especially how exacerbations of chronic conditions impact DRG assignment.
6. **Risk of Morbidity and Mortality:** Understand the significance of capturing all diagnoses treated during a hospital stay to demonstrate the severity of the illness and the associated risk of morbidity and mortality.
7. **Differences in DRG Systems:** Review the different DRG systems used (e.g., AP-DRGs and MS-DRGs) and how understanding these systems is crucial for proper hospital billing and reimbursement practices.

This session equips participants with detailed knowledge on effectively documenting and coding in the complex landscape of hospital care and reimbursement, emphasizing the importance of specificity in capturing the full scope of a patient's clinical scenario.

Summary of PAC-CDI Session 2-4:

Session 2-4 of the Physician Advisor Clinical Documentation Improvement Integrity Institute (PAC-CDI) provides an in-depth discussion on Medicare Severity Diagnosis Related Groups (MS-DRGs), emphasizing the importance of specific and detailed clinical documentation for accurate coding and enhanced hospital reimbursement. The session explains the introduction of Major CCs (Complications or Comorbidities) versus regular CCs in the latest DRG version, which reflects the consumption of more hospital resources and a longer length of stay. This session stresses bridging the gap

between clinical reality and ICD-10 classification language, highlighting how precise documentation directly impacts reimbursement levels.

Objectives Covered:

1. **Understanding Major CCs in MS-DRGs:** Learn about the concept of Major CCs introduced in MS-DRGs, which represent conditions requiring significantly more resources, leading to higher reimbursement.
2. **Specificity in Clinical Documentation:** Emphasize the need for a high level of specificity in clinical documentation to adequately reflect the patient's condition and support accurate ICD-10 coding.
3. **The Importance of Accurate Coding:** Discuss how accurate and specific documentation impacts the calculation of DRGs and consequently the reimbursement the hospital receives.
4. **Examples of Documentation Impact:** Review case studies demonstrating how changes in the specificity of documentation can lead to substantial differences in DRG assignment and hospital reimbursement.
5. **Role of Clinical Documentation in Value-Based Purchasing:** Explore how detailed clinical documentation supports the goals of value-based purchasing by demonstrating medical necessity, patient safety, and effective resource utilization.
6. **Improving Healthcare Outcomes Through Documentation:** Conclude with the broader implications of detailed clinical documentation, linking it to improved patient outcomes, better facility coding, reduced denial rates, and enhanced financial performance.

This session underscores the critical role of detailed and accurate documentation in ensuring that the clinical severity and treatment complexity of patients are appropriately captured and reimbursed, aligning financial incentives with healthcare quality and outcomes.

Summary of PAC-CDI Session 3-1:

Session 3-1 of the Physician Advisor Clinical Documentation Improvement Integrity Institute (PAC-CDI) is led by Dr. Keith Stokes and focuses on distinguishing between outpatient observation and inpatient designation in the hospital setting. This session

dives into Medicare rules and regulations that govern these designations and their billing implications. It emphasizes the importance of proper documentation to support medical necessity and appropriate patient status under Medicare guidelines. The session aims to equip healthcare professionals with the knowledge to correctly document and navigate the complexities of observation and inpatient criteria to ensure compliance and optimize financial outcomes.

Objectives Covered:

1. **Delineate Outpatient vs. Inpatient Designation:** Explain the differences between outpatient observation and inpatient designation, including the criteria for each and the implications for hospital billing.
2. **Medicare Rules and Regulations:** Define the specific Medicare rules that govern the decision-making process for patient designation as inpatient or outpatient.
3. **Documentation Requirements:** Discuss the necessary documentation to support a patient's status as either an inpatient or in outpatient observation, highlighting how this affects hospital reimbursement.
4. **Financial vs. Clinical Tools:** Explore the role of observation and inpatient designation as tools for both financial management and clinical decision-making.
5. **Apply Medical Necessity Criteria:** Apply general medical necessity criteria to case studies to demonstrate the importance of thorough documentation in supporting patient status decisions.
6. **Condition Code 44:** Define Condition Code 44, explain its significance, and describe its appropriate use in reclassifying a patient's status from inpatient to outpatient.

This session provides vital insights into the administrative and clinical aspects of patient status designation, underscoring the critical role of comprehensive documentation in ensuring regulatory compliance and financial health for healthcare institutions.

Summary of PAC-CDI Session 3-2:

Session 3-2 of the Physician Advisor Clinical Documentation Improvement Integrity Institute (PAC-CDI) continues to delve into the complexities of the outpatient

observation versus inpatient designation under Medicare rules, focusing on the two midnight rule. Dr. Keith Stokes explores how this rule has affected hospital practices and the necessary documentation requirements to ensure compliance. This session also discusses exceptions to the rule, where shorter stays might still warrant an inpatient designation, and the importance of precise documentation in these cases.

Objectives Covered:

1. **Understanding the Two Midnight Rule:** Clarify the two midnight rule's stipulations for inpatient admissions and the impact of this rule on hospital operations and billing.
2. **Exceptions to the Rule:** Discuss the specific exceptions to the two midnight rule where inpatient admission may be justified even if the stay does not extend across two midnights, based on the medical necessity and severity of the patient's condition.
3. **Documentation Requirements:** Emphasize the critical role of thorough documentation in justifying short stay inpatient admissions under the exceptions to the two midnight rule.
4. **Role of Medicare Contractors:** Explore how Medicare contractors, including Quality Improvement Organizations (QIOs), play a role in reviewing and enforcing compliance with the two midnight rule.
5. **Preventing Denials:** Provide strategies for healthcare providers and institutions to minimize denials related to the two midnight rule through proper documentation and understanding of Medicare policies.
6. **Quality Improvement Organizations' Role:** Explain the shift in focus from recovery auditors to QIOs for initial reviews, aiming to provide a more educational and corrective approach to compliance with the two midnight rule.

This session underscores the importance of correct patient designation and robust documentation to align hospital practices with Medicare regulations, enhancing compliance and reducing the risk of costly denials and audits.

Summary of PAC-CDI Session 3-3:

Session 3-3 of the Physician Advisor Clinical Documentation Improvement Integrity Institute (PAC-CDI) continues to explore the critical topic of outpatient observation versus inpatient designation, focusing on effective documentation practices. Dr. Keith Stokes discusses how thorough and accurate documentation can prevent unnecessary reviews by Recovery Audit Contractors (RACs), referred from Quality Improvement Organizations (QIOs). The session emphasizes the importance of clearly documenting medical necessity and the expected duration of hospital stays to comply with Medicare's regulations, especially in light of the two-midnight rule.

Objectives Covered:

1. **Preventing RAC Reviews:** Understand how robust documentation can prevent reviews and audits by RACs, reducing the administrative burden and potential financial penalties.
2. **Documentation Best Practices:** Discuss best practices in documentation that support the medical necessity of the patient's status as either inpatient or outpatient under the guidelines of the two-midnight rule.
3. **Observation Services:** Clarify when and how to use observation status appropriately, including the conditions that justify it and common pitfalls to avoid.
4. **Understanding the CERT Program:** Review the Comprehensive Error Rate Testing (CERT) program and its role in identifying and reducing improper Medicare payments, focusing on denials related to medical necessity.
5. **Real-World Application:** Apply these documentation guidelines to various case studies, illustrating how proper documentation affects Medicare billing and compliance.
6. **Outcome of Proper Documentation:** Highlight the impact of documentation on hospital revenue, compliance with Medicare policies, and reduction of denied claims.

This session reinforces the critical role that precise and comprehensive documentation plays in distinguishing between outpatient observation and inpatient

designation, helping healthcare providers navigate the complex Medicare requirements effectively to ensure compliance and optimal reimbursement.

Summary of PAC-CDI Session 3-4:

In the final part of Session 3 of the Physician Advisor Clinical Documentation Improvement Integrity Institute (PAC-CDI), Dr. Keith Stokes offers actionable documentation tips and strategies to support medical necessity for inpatient admission. This session is crucial for healthcare providers in ensuring that patient status is correctly documented and justified according to Medicare standards. Emphasis is placed on the precision and accuracy of clinical documentation to prevent unnecessary audits by Recovery Audit Contractors (RACs) and to adhere to Quality Improvement Organization (QIO) reviews.

Objectives Covered:

1. **Documentation for Inpatient Admission:** Explore detailed documentation practices that support the medical necessity for inpatient admission, focusing on the patient's medical history, comorbidities, and severity of illness.
2. **Role of Clinical Documentation Integrity Specialists:** Discuss the role of Clinical Documentation Integrity (CDI) specialists in ensuring accurate and comprehensive documentation that reflects the medical decision-making process.
3. **Observation Services Guidelines:** Define the specific conditions under which observation services should be used, distinguishing them from inpatient care to prevent common documentation pitfalls.
4. **Utilizing Condition Code 44:** Explain the appropriate use of Condition Code 44 for changing a patient's status from inpatient to outpatient and the conditions under which this change must be documented and communicated.
5. **Compliance with Medicare Regulations:** Emphasize compliance with Medicare's documentation requirements to justify patient admissions and the importance of documenting all relevant clinical data to support decision-making.
6. **Preventing Denials:** Provide strategies to prevent denials from Medicare by ensuring documentation meets the criteria for medical necessity and appropriateness of inpatient versus outpatient status.

Dr. Stokes' guidance in this session helps clinicians understand the nuances of Medicare regulations related to patient status designation and highlights the importance of accurate and thorough documentation to ensure compliance, optimal patient care, and proper hospital reimbursement.

Summary of PAC-CDI Session 4-1:

Session 4-1 of the Physician Advisor Clinical Documentation Improvement Integrity Institute (PAC-CDI) introduces various regulatory and quality improvement organizations that interact with Medicare and Medicaid services. Dr. Keith Stokes leads this session, which aims to provide a historical and functional understanding of organizations like Recovery Audit Contractors (RACs), Medicare Administrative Contractors (MACs), and Quality Improvement Organizations (QIOs). This session explores the evolution of these entities and their role in ensuring quality, compliance, and efficiency in healthcare delivery, setting the stage for understanding their impact on clinical documentation and healthcare reimbursement.

Objectives Covered:

1. **Historical Context and Evolution:** Understand the historical development of key healthcare regulations and organizations, starting from the Social Security Act of 1935, to appreciate their impact on current practices.
2. **Role of Regulatory Organizations:** Identify the functions and expansions of various Medicare-related contractors such as CERTs, RACs, MACs, and the shift in roles from QIOs to new regulatory frameworks.
3. **Importance of Regulatory Compliance:** Recognize the importance of adhering to standards set by entities like the Office of Inspector General (OIG) and the impact of their work plans on reducing hospital error rates.
4. **Documentation and Reimbursement:** Explore how accurate clinical documentation is vital for navigating the complex interactions with these regulatory organizations and securing appropriate Medicare reimbursement.
5. **Preparation for Future Changes:** Prepare healthcare professionals to anticipate and adapt to ongoing and future changes in healthcare regulations and quality improvement mandates.

6. **Understanding Quality Improvement Organizations:** Discuss the transition of functions within QIOs to better meet the needs of Medicare beneficiaries and ensure quality and efficient service delivery.

This session equips healthcare professionals with knowledge about the regulatory landscape affecting Medicare and Medicaid, highlighting the importance of continuous learning and adaptation in the healthcare industry.

Summary of PAC-CDI Session 4-2:

Session 4-2 of the Physician Advisor Clinical Documentation Improvement Integrity Institute (PAC-CDI) continues to discuss regulatory frameworks and their implications in healthcare, focusing on defining quality of care and understanding value-based care. Dr. Keith Stokes elaborates on the mission and activities of the Agency for Healthcare Research and Quality (AHRQ) and addresses how quality is enhanced and monitored through various Medicare and Medicaid audit programs like Recovery Audit Contractors (RACs) and Comprehensive Error Rate Testing (CERT). This session aims to provide a comprehensive understanding of how healthcare quality is evaluated and improved through regulatory and review processes and the essential role of accurate documentation in achieving optimal healthcare outcomes.

Objectives Covered:

1. **Defining Quality of Care:** Define what quality of care means in the healthcare context and how it relates to desired healthcare outcomes.
2. **Role of AHRQ:** Understand the mission of AHRQ in improving healthcare safety, quality, accessibility, equity, and affordability.
3. **Value-Based Care:** Discuss the concept of value in healthcare, defined as quality over cost, and the mechanisms for evaluating both elements.
4. **Audit and Recovery Programs:** Explore the roles of RACs and CERTs in detecting improper payments and ensuring that Medicare payments are justified and appropriate.
5. **Scope of Work and Patient Safety:** Examine the current focus areas for QIOs under the 11th scope of work, including reducing healthcare-acquired infections and improving community health outcomes.

6. **Documentation and Compliance:** Highlight the importance of meticulous documentation to support medical necessity and the appropriate use of healthcare services to avoid audits and penalties.
7. **Impact of Documentation on Reimbursement:** Discuss how proper documentation directly affects hospital reimbursement rates and compliance with regulatory requirements.

This session equips healthcare providers with the knowledge to navigate the complex regulatory environment effectively, emphasizing the critical role of thorough and accurate documentation in supporting quality care and ensuring compliance with healthcare regulations.

Summary of PAC-CDI Session 5-1:

Session 5-1 of the Physician Advisor Clinical Documentation Improvement Integrity Institute (PAC-CDI), presented by Dr. Keith Stokes, focuses on "Communicating with Physicians and Getting Buy-In" for Clinical Documentation Improvement (CDI) programs. This session is crucial for ensuring that all stakeholders, particularly physicians, are aligned with the goals of CDI initiatives, which aim to enhance the accuracy and completeness of medical documentation within healthcare facilities.

Objectives Covered:

1. **Role of a Change Agent:** Define what it means to be a change agent within a healthcare facility and set realistic expectations for this role in promoting and implementing CDI programs.
2. **Effective Change Management:** Demonstrate effective strategies for change management, including how to communicate the necessity for change and maintain relevance with ongoing third-party payment regulations.
3. **Overcoming Barriers:** Discuss common barriers and pitfalls encountered when initiating CDI programs, such as resistance from staff or misalignment with hospital politics, and provide strategies to navigate these challenges.
4. **Establishing the Need for Change:** Emphasize the importance of clearly establishing and communicating the need for change to secure buy-in from physicians and other hospital staff.

5. **Defining Desired Outcomes:** Highlight the significance of having clear, measurable outcomes for any CDI program to track progress and ensure alignment with hospital goals.
6. **Analyzing Impact and Planning:** Outline steps for analyzing the potential impact of the CDI program and detailed planning to facilitate smooth implementation.

Dr. Stokes' presentation provides a structured approach to fostering effective communication and collaboration among healthcare professionals, particularly emphasizing the critical role of physician engagement in successful CDI programs. This session sets the stage for healthcare facilities to enhance their documentation practices, leading to improved patient outcomes and optimized billing processes.

Summary of PAC-CDI Session 5-2:

In part two of Session 5 of the Physician Advisor Clinical Documentation Improvement Integrity Institute (PAC-CDI), Dr. Keith Stokes focuses on the role of a change agent and the importance of managing human reactions during the implementation of a CDI program or other hospital initiatives. This session delves into the characteristics of a successful change agent, strategies for managing resistance, and approaches for communicating and implementing change effectively within a healthcare setting.

Objectives Covered:

1. **Defining a Change Agent:** Explore the definition of a change agent and the key attributes necessary for someone in this role, such as maintaining a good sense of humor, being supportive, and actively listening to concerns.
2. **Dealing with Resistance:** Discuss detailed strategies for overcoming resistance to change, including how to engage with stakeholders who may be resistant, using empathy, active listening, and clear communication to address their concerns.
3. **Implementing Change Effectively:** Outline the steps for implementing change effectively in a healthcare setting, from establishing the need for change to evaluating its impact, focusing on the importance of planning and resource allocation.

4. **Human Side of Change:** Emphasize understanding and managing the human side of change, recognizing the emotional responses that change can provoke, and providing strategies to support staff through transitions.
5. **Role Clarity and Communication:** Stress the importance of clear role definitions and transparent communication throughout the change process to ensure all team members understand their roles and the goals of the change.
6. **Sponsorship and Leadership:** Highlight the need for strong leadership and sponsorship from senior management to provide the necessary authority and resources to support change initiatives.

Dr. Stokes emphasizes that effective change management in healthcare requires not only technical solutions but also addressing the social, cultural, and behavioral aspects of change. By equipping participants with strategies to be effective change agents, this session aims to foster smoother transitions and greater buy-in for CDI programs, ultimately leading to enhanced clinical documentation and improved patient care outcomes.

Summary of PAC-CDI Session 5-3:

In part three of Session 5 of the Physician Advisor Clinical Documentation Improvement Integrity Institute (PAC-CDI), Dr. Keith Stokes continues to explore the theme of "Communicating with Physicians and Getting Buy-in." This segment delves deeper into the human aspects of organizational change, discussing the emotional and psychological impacts that change can have on individuals within a healthcare setting.

Objectives Covered:

1. **Understanding the Emotional Impact of Change:** Discuss the inherent challenges and emotional responses associated with change in a healthcare environment, acknowledging that even beneficial changes can evoke a sense of loss and fear among staff.
2. **Managing the Neutral Zone:** Focus on strategies for managing the transitional phase, or 'neutral zone,' where old processes are being phased out but new ones have not yet fully taken hold. This includes identifying and supporting those who are hesitant or resistant to change.

3. **Creating a Safe Environment for Feedback:** Emphasize the importance of creating a safe and open environment where staff can express concerns and provide feedback without fear of retribution, which is critical for fostering acceptance and buy-in.
4. **Communication and Connectedness:** Highlight the need for frequent and clear communication to ensure that all team members understand the reasons for change and their roles within it. This helps to build a sense of community and shared purpose.
5. **Setting Realistic Expectations and Goals:** Discuss the importance of setting achievable goals and maintaining realistic expectations throughout the change process to prevent disillusionment and ensure steady progress.
6. **Empathy and Support:** Address the need for leaders and change agents to show empathy and provide support to staff navigating the change, recognizing their fears and providing reassurance and motivation.

Dr. Stokes stresses that successful change management requires not only technical and strategic planning but also a deep understanding of the human elements involved. By addressing these with empathy, clear communication, and supportive leadership, healthcare organizations can more effectively engage their staff in CDI initiatives, leading to improved outcomes and more sustainable changes.

Summary of PAC-CDI Session 6-1:

Session 6-1 of the Physician Advisor Clinical Documentation Improvement Integrity Institute (PAC-CDI) is led by Dr. Keith Stokes and focuses on "Compliance, Fraud, and Abuse in Clinical Documentation Integrity." This session is pivotal in understanding the legal and regulatory framework surrounding healthcare fraud and its impact on clinical documentation practices.

Objectives Covered:

1. **Legal Consequences of Fraud and Abuse:** Discuss the serious legal consequences healthcare providers and organizations face due to fraudulent practices and compliance failures.

2. **The False Claims Act:** Explain the role of the False Claims Act in healthcare, detailing how documentation errors can lead to severe penalties and legal repercussions for organizations.
3. **Enforcement Tools:** Outline various tools regulatory agencies use, such as criminal penalties, civil monetary penalties, program exclusions, and corporate integrity agreements, to enforce compliance and penalize fraud and abuse.
4. **Federal Sentencing Guidelines:** Describe the seven elements from the Federal Sentencing Guidelines that healthcare organizations should integrate into their compliance programs to demonstrate commitment to lawful practices.
5. **Government Enforcement Trends:** Provide insights into current trends in government enforcement, including statistics on healthcare fraud and recoveries under the False Claims Act to underscore the scale and financial impact of fraud.
6. **Whistleblower Protections and Rewards:** Highlight the role of whistleblowers in uncovering fraud and the protections and financial incentives available to them under various statutes.

Dr. Stokes provides a comprehensive overview of the regulatory landscape, emphasizing the critical role of robust clinical documentation and compliance programs in preventing fraud and ensuring ethical practices within healthcare organizations. The session underscores the importance of awareness and proactive management in avoiding legal pitfalls and promoting integrity in clinical documentation.

Summary of PAC-CDI Session 6-2:

Session 6-2 of the Physician Advisor Clinical Documentation Improvement Integrity Institute (PAC-CDI) delves into specific cases and the implementation of government enforcement tools related to compliance, fraud, and abuse in clinical documentation integrity. Dr. Keith Stokes provides insights into how these tools are applied in real-world scenarios, highlighting significant legal actions and settlements to illustrate the importance of adherence to compliance standards.

Objectives Covered:

1. **Application of Government Enforcement Tools:** Examine specific cases where tools like the False Claims Act, civil monetary penalties, and program exclusions have been effectively used to combat fraud and abuse in healthcare settings.
2. **Real-World Examples:** Discuss detailed examples from different states such as California, Alabama, and nationwide cases involving major healthcare entities and individuals to demonstrate the consequences of non-compliance.
3. **Financial and Legal Repercussions:** Highlight the significant financial settlements and legal penalties imposed on healthcare providers and organizations that fail to comply with documentation and billing standards.
4. **Role of Electronic Health Records in Compliance Issues:** Discuss how misrepresentation in electronic health record software certification can lead to substantial penalties and settlements.
5. **Protection and Incentives for Whistleblowers:** Outline how whistleblowers are instrumental in uncovering fraud and the protections and incentives offered to them under the False Claims Act.
6. **Preventive Measures and Best Practices:** Provide guidance on how healthcare providers and organizations can proactively address compliance issues to avoid legal pitfalls, emphasizing the importance of effective clinical documentation and adherence to established medical necessity guidelines.

Dr. Stokes uses these examples to stress the importance of robust compliance programs, the role of clinical documentation integrity in preventing fraud, and the need for healthcare organizations to maintain a proactive stance towards compliance to safeguard against potential legal and financial consequences.

Summary of PAC-CDI Session 7-1:

Session 7-1 of the Clinical Documentation Improvement and Integrity Institute, presented by Dr. Keith Stokes, focuses on the hospital's perspective on clinical documentation in the context of economic pressures and regulatory changes. Dr. Stokes discusses the significant impacts of Medicare and Medicaid reimbursements on hospital revenue, emphasizing the challenges hospitals face from increased costs

and payment denials, particularly in the aftermath of the pandemic. The session also covers the critical role of physician documentation and coding in ensuring appropriate reimbursement and the effects of Medicare administrative contractors and other government entities on hospital operations. Through this session, the aim is to equip healthcare organizations with strategies to handle payment denials and to optimize their clinical documentation practices to meet regulatory standards and improve financial health.

Objectives of Session 7-1:

- Explain the impact of the current economy on hospitals, emphasizing the challenges posed by increased operational costs and static reimbursement rates.
- Summarize the effects of Medicare Severity Diagnosis Related Groups (MS-DRGs) within the Inpatient Prospective Payment System (IPPS).
- Identify and clarify the concepts of 'Present on Admission' (POA) and Hospital Acquired Conditions (HACs).
- Discuss the significant impact of physician documentation and coding on the reimbursement processes, highlighting the need for accurate and comprehensive medical records.
- Explore the relationship between hospitalists and the enhancement of efficiency in healthcare delivery, focusing on how effective management contributes to better patient outcomes and hospital performance.
- Address the increase in payment denials and the role of Medicare Advantage plans in scrutinizing medical necessity and documentation more rigorously.
- Detail the function and impact of Medicare Administrative Contractors (MACs) and Zone Program Integrity Contractors (ZPICs) on hospital audits and compliance.
- Examine specific target areas of regulatory focus, such as medical necessity, observation vs. inpatient status, and short hospital stays, to prevent financial losses due to incorrect billing or inadequate documentation.

Summary of PAC-CDI Session 7-2:

Session 7-2 of the Physician Advisor Clinical Documentation Improvement Integrity Institute (PAC-CDI) focuses on the Present on Admission (POA) designation. Dr. Keith Stokes explains the purpose and application of POA indicators in enhancing the accuracy of hospital report cards and mortality risk assessments. The session emphasizes how POA affects Medicare Severity Diagnosis Related Groups (MS-DRGs) and financial outcomes for hospitals, highlighting the difference in reimbursement based on whether conditions were present at admission or acquired during the hospital stay. Furthermore, the session discusses the importance of proper documentation to distinguish between pre-existing conditions and complications arising during hospitalization. It also covers the financial impact of hospital-acquired conditions and outlines strategies to avoid denials and improve documentation practices through a collaborative approach involving all healthcare staff.

Objectives of Revised Session 7-2:

1. **Understand the Purpose of POA:** Increase the validity of hospital report cards and improve the accuracy of mortality risk assessments and outcomes research.
2. **Distinguish Conditions:** Use POA to identify which conditions are present at admission versus those acquired during the hospital stay, improving public reporting and data accuracy.
3. **Impact on Reimbursement:** Demonstrate how POA affects MS-DRG assignments and financial outcomes, emphasizing the reduction in payments for conditions acquired during hospital stays.
4. **Reporting Guidelines for POA:** Explain the five reporting options for POA—Yes, No, Unknown, Clinically Undetermined, and Unreported/Not Used—and their implications in clinical documentation.
5. **Hospital Acquired Conditions (HACs):** Identify and understand the types of conditions that are considered HACs, their impact on hospital finances, and the importance of accurately documenting these conditions.
6. **Medicare Severity DRGs:** Discuss how MS-DRGs influence payments to urban and rural hospitals based on the severity of illness and the care complexity typically seen in these settings.

7. **Excessive Readmission Ratios:** Explore how excessive readmission ratios are calculated and their impact on hospital payments under the Affordable Care Act.
8. **Collaborative Documentation Strategies:** Encourage a unified approach to clinical documentation involving all healthcare providers to ensure consistency, accuracy, and completeness of medical records.
9. **Documentation as a Basis for Medical Necessity:** Stress the importance of detailed, clear, and consistent documentation to support medical necessity, facilitate accurate billing, and prevent denials.

By addressing these objectives, Session 7-2 aims to enhance the understanding and application of POA designations among healthcare providers, ultimately leading to improved patient care outcomes and hospital financial health.

Summary of PAC-CDI Session 8-1:

In Sessions 8-1, Dr. Keith Stokes discusses the crucial role of clinical documentation in the business aspects of healthcare, emphasizing the direct relationship between medical record documentation and DRG assignment, administrative data applications, and physician buy-in for clinical documentation integrity programs. The sessions focus on improving documentation practices to meet the demands of value-based purchasing programs and other payer initiatives. Dr. Stokes highlights the importance of CDI specialists, case managers, and utilization review personnel in educating physicians on how their documentation affects administrative data and performance metrics. He also addresses common challenges in clinical documentation and strategies for maintaining its relevance in a regulatory environment that increasingly ties documentation to economic outcomes.

Objectives of Sessions 8-1:

- Communicate the role of medical record documentation in DRG assignment and its application in administrative data.
- Promote physician buy-in for the clinical documentation integrity program.
- Outline to physicians how current medical record documentation translates into administrative data through ICD-10 code assignments.

- Serve as a basis for performance measures for Medicare and other payers, such as Medicare value-based purchasing and Blue Cross Health Intelligence programs.
- Explain the role of medical record documentation in physician profiling, economic credentialing, and adherence to clinical best practice guidelines.
- Achieve success in addressing the business challenges of medicine in an increasingly regulatory environment.
- Understand the value of clinical documentation beyond CCS and MCCs.
- Learn the necessary elements and knowledge to achieve holistic clinical documentation integrity.
- Define and enhance the CDI specialist-physician relationship.
- Appreciate the business side of clinical documentation integrity.

Summary of PAC-CDI Session 8-2:

In part two of session eight, the focus is on maintaining relevance in clinical documentation from a business perspective, with specific attention on evaluation and management (E&M) coding and hospital documentation. Dr. Keith Stokes discusses the necessity of detailed documentation for each patient encounter, emphasizing the need to record the reasons for hospitalization, physical findings, patient progress, and any changes in diagnosis or treatment plans. This session highlights the cardinal rules of E&M coding, which include demonstrating face-to-face encounters and documenting diagnoses and the medical necessity for services provided. The session also offers practical tips for documenting diagnostic services and discussions with other healthcare professionals, ensuring that all changes and rationales in patient management are well-documented and traceable.

Objectives of PAC-CDI Session 8-2:

1. **Detail Documentation Requirements:** Emphasize the need to explicitly document the reason for each patient encounter, the physical examination findings, patient progress, and any diagnosis revisions.

2. **Explain Cardinal Rules of E&M Coding:** Highlight the importance of showing face-to-face visits, documenting diagnoses, and supporting medical necessity and service levels to successfully bill using E&M codes.
3. **Provide Documentation Tips for Hospital Notes:** Discuss the necessity of documenting any diagnostic services ordered or performed, including lab tests and imaging, and the importance of noting discussions with other healthcare professionals about these tests.
4. **Highlight the Importance of Progress Notes:** Stress that progress notes should include all discussions and observations related to patient care, making changes in care plans understandable to anyone reviewing the chart.
5. **Discuss Direct Visualization and Interpretation:** Urge the documentation of any direct visualization or independent interpretation of images or specimens to support each patient encounter and assessment.
6. **Outline the Presentation and Management of Clinical Impressions:** Encourage documenting initial clinical impressions and how they evolve or change during the patient's care, noting improvements or deteriorations in the patient's condition.
7. **Assess Presenting Problems and Risk Levels:** Discuss the importance of evaluating presenting problems at the outset of hospitalization to assess the risk of poor outcomes, which supports DRG and APR-DRG assignments.

By focusing on these objectives, Session 8-2 aims to enhance the accuracy and comprehensiveness of clinical documentation, which is critical for correct E&M coding, proper billing, and ultimately ensuring better patient outcomes and hospital performance.

Summary of PAC-CDI Session 8-3:

Session 8-3 of the Physician Advisor Clinical Documentation Improvement Integrity Institute continues the discussion on maintaining relevance in clinical documentation from a business perspective, specifically addressing risk assessment through clinical documentation. The session delves into the four levels of risk associated with patient conditions, emphasizing the importance of precise terminology in documenting patient

encounters. It highlights how accurate documentation can significantly influence patient management decisions, the accuracy of billing, and the hospital's financial health.

Objectives of PAC-CDI Session 8-3:

1. **Identify the Four Levels of Risk:** Discuss the different levels of risk in patient conditions, from minimal to high, and their implications for patient care and documentation.
2. **Emphasize the Importance of Accurate Terminology:** Highlight the critical role of using precise medical terms to accurately reflect the patient's condition and risk, impacting both medical management and billing.
3. **Enhance Clinical Decision Making:** Demonstrate how detailed and accurate documentation aids in clinical decision-making, ensuring appropriate patient care levels and resource allocation.
4. **Understand the Impact of Documentation on Patient Outcomes:** Explore how effective documentation affects the evaluation of patient outcomes and the overall quality of care provided.
5. **Discuss the Financial Implications of Documentation:** Examine how proper documentation can influence the financial health of healthcare facilities through accurate billing and reduction of unnecessary services.
6. **Train Healthcare Providers:** Offer guidance to physicians, nurse practitioners, and physician assistants on the significance of specific clinical terminologies and the need for ongoing education in documentation practices.

This session aims to improve the quality of clinical documentation, which is crucial for patient safety, healthcare delivery, and economic outcomes within the medical field.

Summary of PAC-CDI Session 8-4:

Session 8-4 of the Physician Advisor Clinical Documentation Improvement Integrity Institute addresses the critical role of documentation in aligning with the increasing expectations of third-party payers who seek quality healthcare. It underscores the need for precise and accurate documentation to reflect the true severity of a patient's condition, which not only influences clinical decisions and resource allocation but also

impacts financial reimbursements and provider evaluations based on risk-adjusted outcome measures.

Objectives of PAC-CDI Session 8-4:

1. **Understand the Importance of Detailed Documentation:** Emphasize that detailed documentation directly influences the perceived quality of care through risk-adjusted outcomes, affecting reimbursements and provider ratings.
2. **Clarify the Role of Documentation in Value-Based Purchasing:** Discuss how documentation affects the formula of value = quality/cost, with a focus on explaining the quality aspect through precise clinical data.
3. **Address Common Documentation Issues:** Identify typical problems in clinical documentation that can lead to misunderstandings about a patient's condition, potentially affecting the provider's perceived efficiency and the quality of care.
4. **Improve Severity of Illness Representation:** Teach providers how to accurately document the severity of a patient's condition to ensure that it matches the clinical reality, which is crucial for appropriate patient care and hospital resource utilization.
5. **Support Effective Provider-Patient Relationships:** Highlight the need for accurate documentation to support decisions made in partnership with patients, based on a comprehensive understanding of their conditions.
6. **Encourage Use of Specific Clinical Terminologies:** Train providers on the importance of using specific clinical terms that convey the exact health status of patients, facilitating proper medical treatment and appropriate billing.
7. **Promote Understanding of Pay-for-Performance Principles:** Explain the principles of pay-for-performance, emphasizing the need for high-quality care documentation to support positive health outcomes and efficient healthcare delivery.
8. **Discuss Economic Credentialing:** Examine the concept of economic credentialing and its impact on healthcare professionals' qualifications based on economic factors rather than clinical competence.

This session aims to empower healthcare providers with the knowledge to enhance their clinical documentation practices, thereby improving the quality of care, optimizing resource use, and ensuring fair and adequate financial compensation.

Summary of PAC-CDI Session 9-1:

Session 9-1 of the Physician Advisor Clinical Documentation Improvement Integrity Institute focuses on enhancing the specificity of physician documentation. The session highlights the critical importance of precise and accurate documentation in portraying the severity of a patient's illness, which is essential for demonstrating the quality of care provided. This session delves into the specific terminologies that doctors should use to accurately reflect patient conditions, influencing both clinical outcomes and financial reimbursements.

Objectives of PAC-CDI Session 9-1:

1. **Highlight the Importance of Documentation Specificity:** Emphasize how detailed and specific documentation directly affects the representation of patient severity and quality of care metrics.
2. **Teach Specific Medical Terminologies:** Educate on key medical terms such as "acute exacerbation," "chronic," "controlled," "decompensated," and other terms that accurately reflect the patient's health status.
3. **Discuss Documentation Strategies for Daily Hospital Care:** Instruct on how to justify a patient's continued hospital stay through daily documentation, focusing on the specific reasons for hospitalization each day.
4. **Clarify the Concept of 'Present on Admission' (POA):** Explain the importance of identifying conditions present on admission to differentiate between preexisting conditions and complications arising from hospital care.
5. **Review Ideal Documentation Practices:** Offer guidelines for maintaining a list of diagnoses in history and physicals and progress notes, ensuring that each entry justifies the medical actions taken.
6. **Explain the Management of Secondary Diagnoses:** Discuss the importance of documenting all secondary diagnoses that are treated or monitored, emphasizing the need to link every prescribed medication to a diagnosis.

7. **Encourage Precise Language in Documentation:** Stress the importance of using precise language to avoid misinterpretation of the patient's condition, particularly when documenting chronic and stable conditions.
8. **Promote Understanding of Chronic Conditions Management:** Advocate for proper documentation of chronic conditions that require ongoing management, even if they did not precipitate the current hospital admission.

This session aims to enhance the physicians' and CDI specialists' understanding and application of specific medical terminologies and documentation practices that accurately reflect the patient's condition, thereby improving the quality of clinical documentation and supporting better healthcare outcomes.

Summary of PAC-CDI Session 9-2:

In Session 9-2 of the Physician Advisor Clinical Documentation Improvement Integrity Institute, the focus is on the importance of precise and comprehensive documentation in discharge summaries. This session explores how accurately documented discharge summaries are crucial for continuing patient care post-discharge, affecting everything from follow-up care to reimbursement processes. The importance of explicitly stating all diagnoses, changes in medication, and results from significant lab or imaging studies is emphasized to ensure continuity and clarity in patient care management.

Objectives of PAC-CDI Session 9-2:

1. **Ensure Comprehensive Discharge Summaries:** Emphasize the need for including a detailed summary of the hospital course, active diagnoses, secondary diagnoses, and all changes in medications during the stay.
2. **Exclude Signs and Symptoms from Discharge Summaries:** Teach that symptoms or non-definitive language (like "possible" or "probable") should not be included in the final list of diagnoses in discharge summaries.
3. **Highlight the Importance of Follow-Up Plans:** Stress the necessity of listing detailed follow-up care plans, including pending results and scheduled visits, to ensure seamless post-discharge care.

4. **Medicare Compliance for Discharge Summaries:** Discuss the Medicare requirements for discharge summaries, ensuring that they are provided timely to the next care provider within stipulated deadlines.
5. **Specificity in Diagnosing Sepsis:** Address common inaccuracies in documenting sepsis, particularly distinguishing between urosepsis and sepsis caused by urinary tract infections to correctly reflect the severity of illness.
6. **Accurate Representation of Chest and Back Pain:** Instruct on the importance of identifying the underlying causes of symptoms like chest and back pain in medical documentation to reflect the true severity of the patient's condition.
7. **Utilize Specific Terminology to Reflect Patient Risk and Severity:** Encourage the use of precise medical terminology that conveys the patient's actual health status and the complexity of their condition, influencing risk-adjusted outcome measures.

These objectives aim to enhance the quality of clinical documentation to accurately reflect the patient's condition at discharge and ensure effective communication and continuity of care with subsequent healthcare providers.

Summary of PAC-CDI Session 9-3:

Session 9-3 of the Physician Advisor Clinical Documentation Improvement Integrity Institute (PAC-CDI) concentrates on refining clinical documentation related to diagnosing and detailing pneumonia and stroke. This session underscores the significance of accurate, specific documentation in capturing the severity of a patient's illness and guiding appropriate treatment protocols. The discussion illuminates the nuances of clinical judgment in diagnosing pneumonia, emphasizing the necessity of considering various etiologies and the complexities surrounding the diagnosis. Similarly, the session addresses the appropriate documentation strategies for stroke, advocating for precise terminology to reflect the actual clinical scenario and thus ensure correct coding and appropriate care management.

Objectives of PAC-CDI Session 9-3:

1. **Avoid General Terms for Stroke:** Instruct providers to use specific terms like "infarction" or "stroke" instead of "CVA," and avoid using "TIA" interchangeably with "stroke" to accurately capture the patient's condition and severity.

2. **Document Pneumonia Precisely:** Emphasize the importance of documenting the suspected etiology of pneumonia, even if it is based on clinical judgment rather than definitive lab results, to accurately reflect the severity and guide appropriate treatment.
3. **Enhance Understanding of Pneumonia Classifications:** Clarify the clinical and coding distinctions among community-acquired, nursing home-acquired, and hospital-acquired pneumonias, stressing the need for specificity in documentation.
4. **Utilize Clinical Judgment for Pneumonia Diagnosis:** Encourage the use of provider discretion in diagnosing pneumonia when laboratory tests like sputum cultures and chest X-rays do not confirm the presence of pneumonia, especially in complex clinical scenarios or in cases of dehydration or elderly patients.
5. **Detail the Severity and Treatment Justification for Pneumonia:** Guide providers to document the reasoning for chosen treatments based on their clinical assessment of the likely pneumonia etiology, such as using specific antibiotics for suspected bacterial types.
6. **Discuss the Impact of Pneumonia on MSDRGs:** Explain how the complexity of pneumonia affects its classification in MSDRGs, highlighting the financial and clinical implications of detailed and accurate documentation.
7. **Manage Documentation of Uncertain Diagnoses:** Teach the appropriate use of terms like "probable" and "likely" to reflect clinical suspicions accurately, ensuring these terms are translated correctly into diagnoses that capture the severity of the patient's condition.

These objectives aim to improve the accuracy and specificity of clinical documentation, which is crucial for correct coding, appropriate patient care, and accurate portrayal of the provider's clinical judgment and decision-making processes.

Summary of PAC-CDI Session 9-4:

Session 9-4 of the Physician Advisor Clinical Documentation Improvement Integrity Institute (PAC-CDI) emphasizes the enhancements that ICD-10 brings to clinical documentation, particularly in terms of specificity and complexity. The session highlights how ICD-10 allows for more detailed documentation of conditions, such as the

underdosing of medications, combination diagnoses for coexisting conditions, and the precise staging and location of decubitus ulcers. It underlines the necessity for accurate documentation to reflect the severity of a patient's illness and the complexities of their conditions accurately. This session also delves into the requirements for documenting fractures in ICD-10, emphasizing the need for comprehensive details to support the coding process effectively.

Objectives of PAC-CDI Session 9-4:

1. **Utilize ICD-10 for Enhanced Specificity:** Educate providers on the benefits of ICD-10 over ICD-9 in allowing for more specific and complex documentation.
2. **Document Combination Diagnoses:** Emphasize the importance of using ICD-10 to document combination diagnoses that show the interconnectedness and complexity of the patient's condition.
3. **Specify Details of Decubitus Ulcers:** Instruct on the need to document the precise stage and location of decubitus ulcers, utilizing ICD-10's capacity for detailed coding.
4. **Accurately Document Fractures:** Cover the ten necessary documentation points for fractures under ICD-10, including type, healing status, localization, classification, laterality, encounter type, displacement status, pattern, joint involvement, and specific name if known.
5. **Clarify Principal and Secondary Diagnoses:** Guide providers to think critically about the principal reason for hospital admission and any secondary conditions affecting the patient's treatment and monitoring.
6. **Link Laboratory Values to Diagnoses:** Teach the importance of linking specific lab values to diagnoses, rather than merely recording the lab results.
7. **Determine Implicit Diagnoses Explicitly:** Discuss strategies to make implicit diagnoses explicit in the medical record to ensure clarity and accuracy in documentation.
8. **Prepare for Future Sessions:** Set the stage for the next session, which will bridge medical necessity with clinical documentation integrity to ensure appropriateness, accuracy, and compliance.

These objectives aim to enhance the precision of clinical documentation, ensuring that it accurately reflects the medical complexity and necessity of care, which is crucial for proper coding and reimbursement processes.

Summary of PAC-CDI Session 10-1:

Session 10-1 of the Physician Advisor Clinical Documentation Improvement Integrity Institute (PAC-CDI) focuses on bridging medical necessity with clinical documentation integrity to enhance the appropriateness, accuracy, and compliance of medical records. Dr. Keith Stokes leads the session, discussing the crucial role of the physician advisor in aligning medical necessity with documentation practices. Key aspects covered include the definition of medical necessity according to Medicare, the importance of precise documentation in capturing the severity of illness, and the roles of the Utilization Review Committee and physician advisors in ensuring effective clinical documentation.

Objectives of PAC-CDI Session 10-1:

1. **Correlate Medical Necessity with Physician Advisory Role:** Emphasize the importance of physician advisors in correlating clinical documentation with medical necessity to ensure patient care justifications align with billing and compliance standards.
2. **Define Physician Advisor Functions:** Outline the specific functions of physician advisors, including their involvement in decision-making processes regarding patient care and documentation standards.
3. **Describe the Utilization Review Committee:** Explain the responsibilities and operations of the Utilization Review Committee in reviewing medical necessity and the appropriateness of clinical documentation.
4. **Highlight Collaboration:** Discuss the collaborative roles of physician advisors, case managers, and clinical documentation integrity specialists in enhancing the quality and accuracy of medical records.
5. **Identify Documentation Pitfalls:** List common pitfalls in the development and implementation phases of Clinical Documentation Improvement (CDI) programs that could affect success and medical staff buy-in.

6. **Develop Effective Communication Strategies:** Provide strategies for effectively communicating crucial medical and documentation concepts to physicians, aiding in immediate and future case studies.
7. **Explain the Role of Administrative Data:** Discuss how administrative data plays a crucial role in the current and future landscapes of medical business, emphasizing the need for accurate documentation for compliance and reimbursement.
8. **Understand Medicare's Definitions and Requirements:** Detail Medicare's definitions of inpatient and observation statuses, including factors considered when admitting patients and the implications for documentation and billing.
9. **Manage Medical Necessity Risks:** Teach how to identify and manage different levels of medical necessity risk, from no risk to high risk, and the implications for patient care and documentation clarity.

These objectives aim to equip participants with the knowledge to enhance the quality of clinical documentation, ensuring it meets the rigorous standards of medical necessity, billing, and regulatory compliance.

Summary of PAC-CDI Session 10-2:

Session 10-2 of the Physician Advisor Clinical Documentation Improvement Integrity Institute (PAC-CDI) elaborates on the regulatory frameworks and documentation requirements crucial for distinguishing between inpatient admissions and outpatient observation services in hospitals. The session delves into the implications of these distinctions for Medicare billing and patient financial responsibilities. Key focus areas include the Notice of Observation Treatment and Implication for Care Eligibility Act, commonly known as the NOTICE Act, and examples of documentation practices that can lead to denials due to insufficient demonstration of medical necessity. The session also addresses the vital role of precise and comprehensive documentation in preventing revenue losses and ensuring compliance with Medicare guidelines.

Objectives of PAC-CDI Session 10-2:

1. **Understand the NOTICE Act:** Educate participants on the requirements of the NOTICE Act, which mandates hospitals to inform patients about the implications of observation services and related billing changes within specific time frames.

2. **Analyze Denials Based on Documentation:** Examine case studies to understand how inadequate documentation can lead to denials of claims for inpatient admissions, emphasizing the necessity of detailed and accurate medical records.
3. **Improve Inpatient and Outpatient Documentation:** Focus on the critical differences in documentation requirements for inpatient versus outpatient services to avoid potential denials and financial losses.
4. **Identify Necessary Documentation for Inpatient Procedures:** Outline the required documentation to substantiate the medical necessity of inpatient procedures, including detailed histories, physical examination results, and rationale for hospitalization.
5. **Manage Outpatient Management Documentation:** Stress the importance of documenting outpatient management efforts prior to inpatient procedures to support medical necessity claims.
6. **Discuss Importance of Proper Notification to Patients:** Highlight the legal requirements for hospitals to notify patients about their treatment status under the NOTICE Act, including potential financial liabilities and the right to appeal discharge decisions.
7. **Recommend Performance Improvement Practices:** Suggest the formation of a performance improvement team to assess and enhance compliance with notification and documentation standards, ensuring accurate and effective communication with patients about their care status.

These objectives aim to bolster the participants' understanding and implementation of stringent documentation standards to support medical necessity, improve billing accuracy, and ensure regulatory compliance in clinical settings.

Summary of PAC-CDI Session 11-1:

Session 11-1 of the Physician Advisor Clinical Documentation Improvement and Integrity Institute (PAC-CDI) focuses on the multifaceted role of the physician advisor concerning regulatory requirements, medical necessity, and observation services. Dr. Keith Stokes leads the session, emphasizing the critical aspects of hospital compliance with Medicare regulations, the definition and importance of medical necessity, and the specific challenges associated with outpatient observation services. Key regulatory

mechanisms such as condition code 44, advanced beneficiary notices, and hospital-issued notices of non-coverage are thoroughly discussed. The session also touches on the roles of case managers, clinical documentation specialists, and the utilization review committee in maintaining accurate and compliant medical records.

Objectives of PAC-CDI Session 11-1:

1. **Discuss Regulatory Requirements:** Outline the regulatory frameworks guiding medical practices under Medicare, emphasizing the hospital's responsibilities.
2. **Define Medical Necessity:** Clarify the concept of medical necessity as it applies to healthcare services, ensuring treatments and interventions meet accepted medical standards.
3. **Explain Observation Services and Challenges:** Analyze the complexities and billing implications of outpatient observation services versus inpatient admissions.
4. **Identify Hospital Issued Notices of Non-Coverage:** Explore the significance and process of issuing hospital notices of non-coverage, also known as HINNs.
5. **Discuss Advanced Beneficiary Notices (ABNs):** Explain the function and importance of ABNs in informing patients about services Medicare may not cover.
6. **Discuss Condition Code 44:** Detail the use and implications of Condition Code 44, which relates to changes in patient status from inpatient to outpatient.
7. **Examine Team Roles in Clinical Documentation:** Highlight the collaborative roles of physician advisors, case managers, clinical documentation specialists, and utilization review committees in supporting regulatory compliance and documentation integrity.

These objectives aim to enhance understanding among healthcare professionals about the critical intersections of clinical documentation, regulatory compliance, medical necessity, and patient care coordination.

Summary of PAC-CDI Session 11-2:

Session 11-2 of the Physician Advisor Clinical Documentation Improvement and Integrity Institute (PAC-CDI) delves into the specifics of Hospital Issued Notices of Non-Coverage (HINNs). Dr. Keith Stokes outlines the conditions under which these notices must be issued to Medicare beneficiaries, detailing the process and the types of HINNs used when services do not meet medical necessity as per Medicare guidelines. The session emphasizes the importance of informing patients about their financial responsibilities when services are deemed non-covered, including the procedures for appealing such decisions. Key discussions include the issuance of HINNs upon preadmission reviews and during continued hospital stays, as well as the role of the Quality Improvement Organization (QIO) in reviewing hospital decisions about patient care.

Objectives of PAC-CDI Session 11-2:

1. **Understand Hospital Issued Notices of Non-Coverage (HINNs):** Discuss the purpose and importance of HINNs in notifying Medicare beneficiaries about non-covered services due to lack of medical necessity.
2. **Identify Types of HINNs:** Differentiate between the four types of HINNs, including preadmission HINNs, and understand the specific scenarios for each type.
3. **Explain the Preadmission HINN Process:** Clarify the conditions under which a preadmission HINN is issued when a patient does not meet the criteria for inpatient admission despite a physician's order.
4. **Discuss the Role of the Quality Improvement Organization (QIO):** Explore the QIO's responsibilities in reviewing hospital decisions, ensuring services meet medical necessity, and are provided according to professionally recognized standards of care.
5. **Outline the Appeal Process for HINNs:** Provide detailed information on the appeal rights of beneficiaries when a HINN is issued, including the process for expedited determinations by the QIO.

6. **Review the Implications of HINNs:** Discuss the financial and care implications for patients when a HINN is issued and the importance of hospital compliance with utilization management plans.

These objectives aim to equip healthcare professionals with a thorough understanding of the regulatory aspects of hospital notices of non-coverage, ensuring that they are prepared to handle the administrative and clinical complexities associated with HINNs effectively.

Summary of PAC-CDI Session 11-3:

Session 11-3 of the Physician Advisor Clinical Documentation Improvement and Integrity Institute (PAC-CDI) continues to explore various aspects of Medicare's regulatory requirements, focusing on the Quality Improvement Organization (QIO) program, Hospital Issued Notices of Non-Coverage (HINNs), and the specifics of outpatient observation services. Dr. Keith Stokes explains the pivotal role of QIOs like Key Pro in ensuring quality care across states, discusses the criteria for issuing different types of HINNs, and clarifies the application of outpatient observation status under Medicare guidelines. The session provides a detailed explanation of the "two midnight rule" and delineates what observation services should and should not be used for, stressing that observation is a service, not a status, according to Medicare.

Objectives of PAC-CDI Session 11-3:

1. **Understand the Quality Improvement Organization (QIO) Program:** Discuss the role of QIOs such as Key Pro in enhancing Medicare beneficiary care quality across multiple states.
2. **Explain Different Types of HINNs:** Clarify the criteria and processes for issuing different types of Hospital Issued Notices of Non-Coverage, including pre-admission and continued stay HINNs.
3. **Detail Outpatient Observation Services:** Define what constitutes outpatient observation services under Medicare, including the conditions under which they are provided and the limitations on their use.
4. **Discuss the Two Midnight Rule:** Explain Medicare's two midnight rule for hospital admissions and the conditions under which an inpatient stay is deemed reasonable and medically necessary.

5. **Clarify Misconceptions about Observation Status:** Correct common misunderstandings about the use of observation status, emphasizing that it is intended for short-term treatment and assessment, not routine recovery or social admissions.
6. **Explore Documentation Requirements:** Highlight the importance of accurate documentation for compliance with Medicare's outpatient observation services and the implications for medical billing.

These objectives aim to deepen healthcare professionals' understanding of the complexities of Medicare regulations concerning hospital care, ensuring appropriate use of observation services, and avoiding financial liabilities due to non-compliance.

Summary of PAC-CDI Session 11-4:

In Session 11-4 of the Physician Advisor Clinical Documentation Improvement and Integrity Institute (PAC-CDI), Dr. Keith Stokes delves into the nuances of hospital observation services, emphasizing documentation requirements and time management. He clarifies the rules surrounding the calculation and billing of observation hours, explaining that Medicare has specific conditions under which observation services are billed and outlines scenarios in which patients should be placed in observation versus admitted as inpatients. Additionally, Dr. Stokes underscores the critical role of physician judgment in determining patient status, supported by legal and regulatory frameworks. The session also discusses the importance of accurate medical documentation to ensure compliance with Medicare policies and the appropriateness of care levels.

Objectives of PAC-CDI Session 11-4:

1. **Understand Observation Time Requirements:** Discuss how to document observation time in medical records and the rules for rounding and billing hours under Medicare.
2. **Clarify Observation Billing Conditions:** Explain when observation services should be billed separately and when they are included in the ambulatory payment classification system.
3. **Delineate Inpatient vs. Outpatient Observation Criteria:** Outline scenarios that justify inpatient admission versus outpatient observation based on symptoms, diagnostic needs, and medical judgment.

4. **Highlight Physician's Role in Admission Decisions:** Stress the legal requirement that only physicians or qualified health professionals can admit patients to the hospital, emphasizing the importance of their judgment in meeting Medicare's conditions.
5. **Discuss the Legal and Regulatory Framework:** Review the legal stipulations that prevent non-physicians from making final determinations about medical necessity or appropriateness of patient stays.
6. **Explore the Clinical Judgment Review Process:** Describe the two-step process involving the synthesis of medical records and application of clinical pictures to review criteria.
7. **Emphasize the Importance of Accurate Documentation:** Conclude with the necessity of complete and accurate physician documentation for determining the level of care and compliance with Medicare guidelines.

These objectives aim to ensure that healthcare providers have a thorough understanding of the operational, legal, and clinical aspects of managing observation services effectively within the regulatory confines of Medicare.

Summary of PAC-CDI Session 12-1:

In Session 12-1 of the Physician Advisor Clinical Documentation Improvement and Integrity Institute (PAC-CDI), Dr. Keith Stokes discusses the multifaceted role of the physician advisor in case management and clinical documentation improvement. He outlines the qualifications, responsibilities, and impacts of a physician advisor within a hospital setting. Dr. Stokes emphasizes the necessity of having strong medical, communication, and leadership skills to effectively manage medical necessity criteria, utilization review, and collaborative case management. He also highlights the importance of the physician advisor in enhancing the quality of care through effective documentation and compliance with regulatory standards.

Objectives of PAC-CDI Session 12-1:

1. **Correlate the Role of the Physician Advisor for Medical Necessity:** Explain how the physician advisor ensures the application of medical necessity criteria in patient care and documentation.

2. **Recognize the Role of the Physician Advisor:** Discuss the overarching responsibilities and impact of the physician advisor in a healthcare setting.
3. **Define the Functions of the Physician Advisor:** Outline specific tasks and responsibilities, including case review, policy development, and interaction with medical staff.
4. **Describe the Utilization Review Committee:** Clarify the committee's role in overseeing the utilization of services and ensuring compliance with medical necessity.
5. **Identify in Notices, Advance Beneficiary Notices, and Condition Code 44:** Explain the significance and use of these notices and codes in the management of patient care and billing.
6. **Summarize Collaboration Between the Physician Advisor, Case Management, and CDI Personnel:** Highlight how the physician advisor works with case management and clinical documentation integrity teams to improve patient outcomes and hospital efficiency.

These objectives aim to provide participants with a comprehensive understanding of the critical role that physician advisors play in bridging clinical care and administrative compliance, ensuring that medical services are both effective and appropriately documented.

Summary of PAC-CDI Session 12-2:

In Session 12-2 of the Physician Advisor Clinical Documentation Improvement and Integrity Institute (PAC-CDI), the focus shifts to the Utilization Review Committee's role within hospitals, especially those participating in Medicare. This session details the committee's responsibilities, such as ensuring that medical services are necessary and appropriate under Medicare and Medicaid standards. Discussion includes the definition of the committee, its composition, and the importance of an effective utilization review plan to manage service use and comply with regulatory requirements. The challenges that these committees face, such as managing observation services, staffing, and regulatory changes, are also highlighted, alongside strategies to create clean claims and reduce denials from insurance providers.

Objectives of PAC-CDI Session 12-2:

1. **Discuss the Utilization Review Committee:** Define what the Utilization Review Committee is, including its role and the regulatory requirements it needs to fulfill.
2. **Explain the Medicare Conditions of Participation:** Outline how these conditions mandate the establishment of a Utilization Review Committee in hospitals and detail what standards the committee helps to enforce.
3. **Define the Utilization Review Process:** Describe the systematic approach taken by the committee to review medical necessity, the length of stay, and the appropriateness of medical services provided to patients.
4. **Identify Challenges Faced by the Utilization Review Committee:** Discuss common issues such as problems with observation services, staffing challenges, and regulatory compliance.
5. **Explore Solutions to Improve Utilization Review Outcomes:** Suggest methods for optimizing the Utilization Review process to ensure efficient patient care, reduce financial waste, and improve compliance with regulations.
6. **Explain the Impact on Revenue Cycle Management:** Discuss how effective utilization review contributes to creating clean claims, reducing days in accounts receivable, and minimizing denials from insurance providers.

This session aims to provide participants with a comprehensive understanding of the crucial role played by Utilization Review Committees in managing healthcare service delivery effectively within the regulatory framework provided by Medicare and Medicaid.

Summary of PAC-CDI Session 12-3:

Session 12-3 of the Physician Advisor Clinical Documentation Improvement and Integrity Institute (PAC-CDI) focuses on the complexities of handling denied claims and the pivotal role of the physician advisor in minimizing these denials. It discusses the four stages of a claim gone bad: submission, rejection, denial, and appeal. The session highlights specific risk areas for claim denials, such as complex cardiac procedures or short stays that lead to high scrutiny from Medicare. The session also delves into strategies to improve documentation, utilization of hospital resources, and overall decrease in hospital costs without compromising patient care. The role of the physician

advisor is emphasized as crucial in navigating these challenges, particularly in their capacity to liaise between clinical staff and hospital administration to ensure compliance and enhance understanding of Medicare and Medicaid regulations.

Objectives of PAC-CDI Session 12-3:

1. **Understand the Four Stages of a Claim Gone Bad:** Learn about the submission, rejection, denial, and appeal stages of a claim to better manage and prevent these issues.
2. **Identify Risk Areas for Claim Denials:** Recognize high-risk areas such as chest pain, cardiac procedures, and high-severity DRGs which are prone to denials and require careful documentation.
3. **Minimize Claim Denials:** Discuss strategies to reduce the occurrence of claim denials by improving documentation and understanding payer expectations.
4. **Improve Hospital Resource Utilization:** Learn methods to enhance the use of hospital resources efficiently as part of the Utilization Review Committee's efforts.
5. **Reduce Hospital Costs:** Explore ways to decrease hospital costs through effective case management and clinical documentation without affecting the quality of patient care.
6. **Role of the Physician Advisor in Compliance and Communication:** Emphasize the importance of the physician advisor in ensuring compliance with healthcare regulations and effective communication between clinical staff and administration.
7. **Educate on Compliance Requirements:** Detail the latest Medicare and Medicaid compliance requirements to ensure hospital decision-makers and staff are well-informed.

This session aims to empower physician advisors with the knowledge and strategies needed to tackle the challenges of claim denials and ensure effective clinical documentation and resource management in hospitals.

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